

**FINANCE MEETING
COMMISSIONERS' HEARING ROOM
Wednesday, September 11, 2013, 1:30 pm**

Present: Commissioners Barbara Cross, Jim Hertzler and Gary Eichelberger; Larry Thomas, Chief Clerk; Kirk Stoner, Planning; Mark Adams, Dick Moore, LandMark; Christen Croley, The Sentinel and Steve Marroni, The Patriot News. Commissioner Cross was not in attendance

Discussion on Land Sale

Richard Moore, Commercial/Industrial Sales for LANDMARK

- Mr. Moore explained the TIF Program – **Tax Increment Financing**

Small businesses looking to expand their business in the county have limited land opportunity. The 80 acres could be used for small businesses to expand by subdividing the land for individual sales. He suggested a cost per acre could sell for \$50K to \$75K.

Kirk Stoner

- Kirk mentioned that IDA would be one option to assist in selling the land; this program would be another option.

Commissioner Hertzler

- The land sale is to help fund the County general fund. He doesn't want to see zoning & rezoning.

Commissioner Eichelberger

- Originally looking for one developer to buy. Being more involved in sales that may take years might be too much.
- The EDC was originally involved with funding.
- What does the Middlesex Township want to see developed? Avoid Distribution land use
- Would rather the County be involved with how the land is developed, not the unknowns of individual land sales.

Chief Clerk Thomas

What is this firm's role? (LANDMARK)

The meeting adjourned at 2:15 pm.

Jennifer Crum
Administrative Assistant